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# Econometric modeling and projection of production, import and export of particle board industry in Turkey

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Although wood is one of the oldest materials used by humans, the production of wood-based panel products has a very short history. The production of panel products constitutes one of the most important developments in forest products industry. In this study, models are established and projections are developed for production, import and export of Turkish Particle board industry by econometric method. As a result of regression analysis performed, it is seen that the Particle board production above 2.5,000,000 m<sup>3</sup> in 2006 shall exceed 4.5,000,000 m<sup>3</sup> in 2021 and the export of around 175000 m<sup>3</sup> shall exceed 250,000 m<sup>3</sup> and import of 175,000 m<sup>3</sup> shall reach 350000 m<sup>3</sup>.

Key words: Particle board trade, production, import, export, regression analysis.

# INTRODUCTION

The first particle board plant was established in Istanbul in 1955 and the second one was integrated in a plant in Halkali in 1960. In 1972 another plant was built in Isparta for manufacturing three layer particle board from pine chips. From 1970, the building sector grew very rapidly and furniture demand increased significantly resulting in rapid developments in particle board industry and in 1982 the number of plants reached 27 and the production level was 1,600,000 m<sup>3</sup>. In 1993, the number of plants was 28 having annual capacity of 2,000,000 m<sup>3</sup>. In the later years as parallel to developments in the world, particle board industry in Turkey grew rapidly having 30 plants and 2,500,000 m<sup>3</sup> annual capacities.

Four of the plants were previously owned by the state and they were privatized. The majority of the plants were using standard horizontal press method. These facilities were established according to Siempelkamp, Bison Böhre, Fahrni and Pagnomi machinery and systems. In addition, there is one plant established based on vertical extrusion machinery and system of OKAL type (DPT, 1995). In Turkey, there is also one OKAL type particle board plant, two particle-cement board plants and others produce standard platen type particleboard. Almost all of the production is sold domestically. The major consumers are furniture manufacturers (70%), decorators (15%) and others (Akbulut, 2000).

In 1997, construction business was boomed and particle board production reached 1.7 million m<sup>3</sup>. But for 1998 and 1999 the demand for particle board decreased. Domestic sales were raised by 20% in 2000. Twenty-four percent of the export for the same year was carried out to Bulgaria, 17% to Macedonia, 15% to Northern Cyprus and 11% to Georgia. 55% of the total exported particleboards were laminated type (Yaman, 2002).

Particle board industry in Turkey has shown significant improvements in recent years, in parallel with the development and growth of especially the furniture industry. This development has been seen as improvement of much of the existing investments product structure in the form of expansion to bring new features in the sector rather than the formation of new investments. Presenting laminated particle board instead of similar products like medium density fiberboard (MDF) on the market brought significant ease of use for small and medium-sized businesses (Koc and Aksu, 1999).

As it can be seen in Table 1 and Figure 1, the average particle board production between the years of 1982 to 1983 was about 330,000 m<sup>3</sup>, between 1984 and 1991 it

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| Year | Production | Export | Import | Year | Production | Export | Import |
|------|------------|--------|--------|------|------------|--------|--------|
| 1982 | 330000     | 0      | 0      | 1995 | 1243000    | 51000  | 44000  |
| 1983 | 330000     | 0      | 0      | 1996 | 1193000    | 30000  | 17000  |
| 1984 | 546000     | 0      | 0      | 1997 | 1728000    | 31000  | 25000  |
| 1985 | 636000     | 0      | 0      | 1998 | 1525000    | 27000  | 19000  |
| 1986 | 636000     | 0      | 0      | 1999 | 1643000    | 30000  | 14000  |
| 1987 | 636000     | 0      | 0      | 2000 | 1884000    | 32000  | 219000 |
| 1988 | 636000     | 0      | 0      | 2001 | 1664000    | 64000  | 33000  |
| 1989 | 636000     | 0      | 0      | 2002 | 1999000    | 99000  | 77000  |
| 1990 | 636000     | 0      | 0      | 2003 | 2264000    | 111800 | 156000 |
| 1991 | 636000     | 0      | 0      | 2004 | 2700000    | 172419 | 272791 |
| 1992 | 947000     | 10954  | 10839  | 2005 | 2890000    | 284227 | 270736 |
| 1993 | 883000     | 3000   | 44300  | 2006 | 2750000    | 178000 | 179000 |
| 1994 | 898000     | 32600  | 64000  |      |            |        |        |

| Table 1 | . The production, | export and import a | amounts of Particle bo | ard panels in Tu | urkey (m <sup>3</sup> ) (FAO, 2008). |
|---------|-------------------|---------------------|------------------------|------------------|--------------------------------------|
|---------|-------------------|---------------------|------------------------|------------------|--------------------------------------|



Figure 1. The production, export and import amounts of particle board panels in Turkey.

was 625,000 m<sup>3</sup>, between 1992 and 1994 it was 910,000 m<sup>3</sup>, between 1995 and 2001 it was 1,555,000 m<sup>3</sup>, in 2002 it was 2,000,000 m<sup>3</sup> and 2003 to 2006 it was 2,650,000 m<sup>3</sup>. Exports began in 1992, and remained until year 2000 as 27,500 m<sup>3</sup>/year. In 2001, it was around 64,000 m<sup>3</sup>, from 2002 to 2003 it was 105,000 m<sup>3</sup> and from 2004 to 2006 it was approximately 210,000 m<sup>3</sup>. In the same way, the average of 1992 to 1999 years imports was around 30,000 m<sup>3</sup>. In 2000 it went up to 219,000 m<sup>3</sup> and in 2001 it fell to 33,000 m<sup>3</sup>. In 2003, it increased again and reached to 156,000 m<sup>3</sup>. Since 2004, import was, on average, 240,000 m<sup>3</sup>.

On the other hand, in 1982 particle board production amount was 330,000 m<sup>3</sup> as the minimum, in 1992, there was an increase of 187% (2.87-fold) to 947,000 m<sup>3</sup>, 1,243,000 m<sup>3</sup> in 1995, 82% (1.82-fold) increase in 2003 to 2,264,000 m<sup>3</sup>, and 21.5% increase in 2006 when reached 2,750,000 m<sup>3</sup>.

Exports started in 1992 as 10,954 m<sup>3</sup>, and in 2003, it was 111,800 m3 with 920% increase. In 2005, it reached 284,227 m<sup>3</sup> with 154% (2.54-fold) increase. However, in 2006 the amount of export was realized as 178,000 m<sup>3</sup> compared to 284,227 m<sup>3</sup> in 2005 meaning 37.37% of decline. Similarly, in 1992, the amount of imports was 10,839 m<sup>3</sup>. In 2000, there was 1920% or about 20-fold increase as 219,000 m<sup>3</sup>. In 2003, it then decreased by 29%, or to 156,000 m<sup>3</sup>. The amount of imports increased to 272,791 m<sup>3</sup> in 2004, and fell again in 2006; it was declined to 179,000 m<sup>3</sup> (about 34.4%).

#### MATERIALS AND METHODS

#### Model building and regression analysis

Basic econometric method used in this study is multiple regression modeling. By applying this method in the present study, the aim is

| Year | Population<br>(000) | Per capita<br>(TL) | GNP<br>(\$) | Per capita<br>(TL) | GDP<br>(\$) | Year | Population<br>(000) | Per capita<br>(TL) | GNP<br>(\$) | Per capita<br>(TL) | GDP<br>(\$) |
|------|---------------------|--------------------|-------------|--------------------|-------------|------|---------------------|--------------------|-------------|--------------------|-------------|
| 1982 | 46,688              | 227,293            | 1,375       | 224,730            | 1,360       | 1995 | 61,644              | 127,423,385        | 2,759       | 125,923,952        | 2,727       |
| 1983 | 47,864              | 291,096            | 1,264       | 290,528            | 1,261       | 1996 | 62,697              | 238,896,076        | 2,928       | 235,611,117        | 2,888       |
| 1984 | 49,070              | 451,758            | 1,204       | 448,281            | 1,195       | 1997 | 62,480              | 470,442,977        | 3,079       | 461,522,054        | 3,021       |
| 1985 | 50,306              | 702,706            | 1,330       | 697,640            | 1,320       | 1998 | 63,459              | 843,358,573        | 3,255       | 822,976,986        | 3,176       |
| 1986 | 51,433              | 995,174            | 1,462       | 993,124            | 1,459       | 1999 | 64,345              | 1,216,609,421      | 2,879       | 1,203,124,428      | 2,847       |
| 1987 | 52,561              | 1,427,282          | 1,636       | 1,421,623          | 1,629       | 2000 | 67,461              | 1,861,759,072      | 2,965       | 1,846,747,873      | 2,941       |
| 1988 | 53,715              | 2,404,824          | 1,684       | 2,405,743          | 1,685       | 2001 | 68,618              | 2,571,977,513      | 2,123       | 2,600,082,172      | 2,146       |
| 1989 | 54,893              | 4,196,709          | 1,959       | 4,141,220          | 1,933       | 2002 | 69,626              | 3,950,138,827      | 2,598       | 3,986,643,746      | 2,622       |
| 1990 | 56,203              | 7,066,839          | 2,682       | 6,993,580          | 2,655       | 2003 | 70,712              | 5,044,135,199      | 3,383       | 5,087,720,980      | 3,412       |
| 1991 | 57,305              | 11,070,462         | 2,621       | 10,995,846         | 2,603       | 2004 | 71,789              | 5,974,903,440      | 4,172       | 5,996,900,319      | 4,187       |
| 1992 | 58,401              | 18,897,021         | 2,708       | 18,721,735         | 2,682       | 2005 | 72,065              | 6,749,476,615      | 5,008       | 6,760,596,160      | 5,016       |
| 1993 | 59,491              | 33,573,525         | 3,004       | 33,313,730         | 2,981       | 2006 | 72,974              | 7,890,261,766      | 5,477       | 7,897,637,938      | 5,482       |
| 1994 | 60,576              | 64,182,233         | 2,184       | 63,860,757         | 2,173       |      |                     |                    |             |                    |             |

Table 2. Population, GNP and GDP of Turkey (TUIK, 2008).

to show relationship of one dependant variable and multiple independent (explanatory) variables over some certain past period and, accordingly, to make projections on present and future quantity of a dependant variable at an acceptable confidence level.

For establishment of the most appropriate regression models for the projection operations, wherein the particle board production, import and export were dependant variables, and the industrial wood sales (m<sup>3</sup>) from general directorate of forestry (OGM), gross national product per capita (TL and USD, separately), population, number of buildings by area (m<sup>2</sup>) as per the occupancy permit; number of buildings constructed as per the occupancy permit, inflation rate (on annual consumer price index (CPI) and producer price index (PPI) basis), exchange rates (USD), economic growth rate, construction materials price index, gross domestic product (GDP) per capita, timber sales (m<sup>3</sup>) by general directorate of forestry (TL and USD, separately) were used as independent variables, all of which are considered to be effective in the production, import and export quantities of the forest industry products. Parameters of the econometric modeling rest on time series of past 25-years and projection was made for the next 15 years around on basis of a variety of reasonable assumption and scenarios.

The data in question were obtained either by direct access to or via websites of Turkish Statistics Institute (TÜİK), Undersecretariat of Foreign Trade (DTM, 2008), state planning organization (DPT 2006), Export Development Center, Ministry of Industry and Trade (IGEME, 2008), World Food and Agricultural Organization (FAO), Forest Stewardship Council (FSC, 2008), and Turkish General Directorate of Forestry (OGM, 2008). Furthermore, some informations and documents of the organizations operating in the sector, the records of Turkish Association of Chambers and Exchanges (TOBB, 2001, 2007) and particle board Industrialists Society and websites of the organizations and enterprises having direct or indirect relation to the subject of the study were all used.

Twenty-five years (1982 to 2006) data on the aforementioned independent and dependant variables are organized in independent variables (Tables 2 to 4) and transferred to the computer environment for multiple regression analysis to be conducted at SPSS statistical package program. Information about calculations made for missing or unavailable data are given under the tables. It is seen that export and import figures for the years 1982 to 1991 given in Table 1 are zero. This situation does not mean that no data was found for the said years, but shows the real status. In other words, zero values for some years show that import and export of

Turkey was taken as zero as they are actually or very small or negligible level.

Furthermore, the economic growth rate (%), one of the independent variables given in Tables 2 and 4 has caused some difficulties with the fixed prices and gross national product (GNP) per capita (TL) in all models. It was considered that the reason is that both it causes multiple linear connection when the economic growth rate (%) that may replace these variables is used together with current prices and GNP per capita (\$) and it is expressed by very high figures, thus the coefficients in the equations appear as zero. Consequently, when searching appropriate model, the said variables were not used together, but individually and the significant and valid variable out of them has taken its place in the model.

## **RESULTS AND DISCUSSION**

After building the most appropriate regression models for projection (3 distinct models for particle board production, import and export), forecast values for independent variables applicable for each model for the next 15 years were obtained (year) based on the time series and projection values were calculated on basis of these figures.

# Regression analysis results of particle board industry (production-import-export)

#### Particle board production

As it may be seen in the summary Table 5 given that both regression models, one built with one independent variable (Population), and the other with two independent variables (Population and CPI) are valid and significant, that is, usable for projections. The reason is that it indicates that the coefficient of determination  $r^2$  is quite high in both regression models and F statistical values are significant when the models are valid or when the relationship between the dependant variable and

|      | امم                   | Industrial      | Buildings             | Permits    | Annual                 |      | Log                  | Industrial      | Buildings             | Permits     | Annual                 |
|------|-----------------------|-----------------|-----------------------|------------|------------------------|------|----------------------|-----------------|-----------------------|-------------|------------------------|
| Year | (000 m <sup>3</sup> ) | Wood<br>(000m³) | Number of<br>building | Area       | Exchange<br>rates (\$) | Year | (000m <sup>3</sup> ) | Wood<br>(000m³) | Number of<br>building | Area        | Exchange rates<br>(\$) |
| 1982 | 4,066                 | 5,821           | *45,995               | 22,945,123 | 164.07                 | 1995 | 3,578                | 8,046           | 137,905               | 83,956,863  | 46,558.58              |
| 1983 | 3,945                 | 6,665           | 58,968                | 25,554,984 | 228.14                 | 1996 | 3,172                | 7,528           | 126,722               | 78,477,686  | 83,043.91              |
| 1984 | 4,078                 | 7,596           | 63,153                | 28,887,793 | 369.75                 | 1997 | 2,845                | 6,974           | 126,956               | 83,388,824  | 165,170.83             |
| 1985 | 3,892                 | 7,407           | 71,844                | 37,251,360 | 522.91                 | 1998 | 2,817                | 7,051           | 116,235               | 78,568,789  | 264,183.08             |
| 1986 | 3,746                 | 7,570           | 102,888               | 55,624,440 | 676.56                 | 1999 | 2,833                | 7,066           | 92,469                | 62,761,914  | 427,202.08             |
| 1987 | 3,687                 | 7,251           | 138,155               | 70,912,137 | 866.08                 | 2000 | 3,007                | 7,329           | 79,140                | 61,694,941  | 628,804.5              |
| 1988 | 3,572                 | 7,447           | 139,995               | 67,861,304 | 1,448.46               | 2001 | 2,738                | 6,778           | 77,430                | 57,449,494  | 1,245,609.58           |
| 1989 | 3,393                 | 7,460           | 136,015               | 62,923,939 | 2,137.81               | 2002 | 3,297                | 8,005           | 47,242                | 36,187,021  | 1,517,018.41           |
| 1990 | 3,310                 | 6,581           | 123,304               | 60,083,035 | 2,634.47               | 2003 | 2,827                | 7,320           | 53,843                | 45,516,030  | 1,493,827.91           |
| 1991 | 3,159                 | 6,513           | 121,486               | 61,447,817 | 4,264.53               | 2004 | 3,065                | 8,253           | 75,495                | 69,719,611  | 1,421,467.33           |
| 1992 | 3,353                 | 6,897           | 137,990               | 73,062,016 | 6,994.97               | 2005 | 2,936                | 8,100           | 114,254               | 106,424,587 | **1,344,966.66         |
| 1993 | 3,199                 | 7,010           | 147,033               | 85,080,806 | 11,193.6               | 2006 | 3,480                | 9,299           | 114,204               | 122,909,886 | **1,433,958.33         |
| 1994 | 2,939                 | 6,712           | 143,281               | 81,715,801 | 30,266.88              |      |                      |                 |                       |             |                        |

Table 3. The industrial wood and log sales by General Directorate of Forestry, number of buildings by area and number of buildings constructed as per the occupancy permit and exchange rates (\$) of Turkey (OGM, 2008; TUIK, 2008).

\*The calculation is based on 22% being the average of three year increase on the number of buildings. \*\*, The US\$ and Turkish Lira exchange rates were ignored for 2005-2006 US\$ rates.

Table 4. Annual CPI, PPI, economic growth rate and construction materials price index of Turkey (TUIK, 2008).

| Year | The base year<br>1978 CPI (%) | The base year<br>1981 PPI (%) | Economic growth rate (%) constant prices | Economic growth rate<br>(%) current prices | Construction materials price index (1968=100) |
|------|-------------------------------|-------------------------------|--|--|---|
| 1982 | 410.29                        | 127.05                        | 0.6                                      | 29.0                                       | 3882  |
| 1983 | 539.00                        | 165.68                        | 1.7                                      | 28.1                                       | 5441  |
| 1984 | 799.95                        | 249.13                        | 4.5                                      | 55.2                                       | 7878  |
| 1985 | 1159.63                       | 356.79                        | 1.7                                      | 55.5                                       | 12525   |
| 1986 | 1560.98                       | 462.25                        | 4.4                                      | 41.6                                       | 16916   |
| 1987 | 2167.51                       | 610.40                        | 7.5                                      | 43.4                                       | 23075   |
| 1988 | 3800.95                       | 1027.30                       | -0.7                                     | 68.5                                       | 38744   |
| 1989 | 6447.44                       | 1741.99                       | -0.6                                     | 74.5                                       | 62699   |
| 1990 | 10547.15                      | 2741.10                       | 6.8                                      | 68.4                                       | 91729   |
| 1991 | 17503.32                      | 4260.36                       | -1.6                                     | 56.7                                       | 152580  |
| 1992 | 30052.64                      | 7051.58                       | 4.4                                      | 70.7                                       | 246594  |
| 1993 | 50392.45                      | 11545.97                      | 6.2                                      | 77.7                                       | 406756  |
| 1994 | 106102.03                     | 25212.55                      | -7.8                                     | 91.2                                       | 887488  |
| 1995 | 206323.49                     | 47528.46                      | 6.1                                      | 98.5                                       | 1511717                                       |
| 1996 | 366475.34                     | 84934.70                      | 5.3                                      | 87.5                                       | 2765327                                       |
| 1997 | 672724.15                     | 153300.04                     | 8.7                                      | 96.9                                       | 5104892                                       |
| 1998 | 1225733.19                    | 260825.50                     | 2.3                                      | 79.3                                       | 8538854                                       |
| 1999 | 1943577.71                    | 398121.90                     | -7.4                                     | 44.3                                       | 12277603                                      |
| 2000 | 2960721.26                    | 600952.65                     | 1.4                                      | 53.0                                       | 18851834                                      |
| 2001 | 4545059.66                    | 998582.63                     | -11.1                                    | 38.1                                       | 31567385                                      |
| 2002 | 6733431.01                    | 1510984.00                    | 6.4                                      | 53.6                                       | 45494981                                      |
| 2003 | 8506320.48                    | 1871847.92                    | 4.2                                      | 27.7                                       | 56359182**                                    |
| 2004 | 9208409.60                    | 2099693.40                    | 8.2                                      | 18.5                                       | 63218094**                                    |
| 2005 | 10136772.60                   | 2260856.62                    | 7.2                                      | 13.0                                       | 68066921**                                    |
| 2006 | 11657288.49*                  | *2599985.11                   | 4.6                                      | 16.9                                       | 78276959**                                    |

\*, The increase rate of the last three year was found as 15% and 2006 values were calculated according to this rate. \*\*, PPI was calculated according to last four years increase rates (23.88, 12.17, 7.67 and 15%) respectively.

Table 5. Model summary<sup>c</sup>.

| Model | R                  | R <sup>2</sup> | Adjusted R <sup>2</sup> | Std. error of the estimate |
|-------|--------------------|----------------|-------------------------|----------------------------|
| 1     | 0.941 <sup>a</sup> | 0.885          | 0.880                   | 272344.38004               |
| 2     | 0.973 <sup>b</sup> | 0.948          | 0.943                   | 187889.48198               |

<sup>a</sup>, Predictors: (Constant), population. <sup>b</sup>, Predictors: (Constant), population and CPI. <sup>C</sup>, Dependent variable: particle product.

Table 6. ANOVA<sup>c</sup>.

| Model |            | Sum of squares     | df | Mean square        | F       | Sig.               |
|-------|------------|--------------------|----|--------------------|---------|--------------------|
|       | Regression | 13123024949215.630 | 1  | 13123024949215.630 |         |                    |
| 1     | Residual   | 1705943610784.365  | 23 | 74171461338.451    | 176.928 | 0.000 <sup>a</sup> |
|       | Total      | 14828968559999.990 | 24 |                    |         |                    |
|       | Regression | 14052314496387.000 | 2  | 7026157248193.500  |         |                    |
| 2     | Residual   | 776654063612.994   | 22 | 35302457436.954    | 199.027 | 0.000 <sup>b</sup> |
|       | Total      | 14828968559999.990 | 24 |                    |         |                    |

<sup>a</sup>Predictors: (Constant), population. <sup>b</sup>Predictors: (Constant), population and CPI. <sup>c</sup>Dependent variable: particle product.

#### Table 7. Coefficients<sup>a</sup>.

| Model |            | Unstandardized | l coefficients | Standardized coefficients | t       | Sig.       |
|-------|------------|----------------|----------------|---------------------------|---------|------------|
| wodei |            | В              | Std. error     | Beta                      | В       | Std. error |
| 4     | (Constant) | -4194805.932   | 414793         |                           | -10.113 | 0.000      |
| 1     | Population | 90.774         | 6.824          | 0.941                     | 13.301  | 0.000      |
|       | (Constant) | -2357852.321   | 458343.61      |                           | -5.144  | 0.000      |
| 2     | Population | 56.790         | 8.126          | 0.589                     | 6.988   | 0.000      |
|       | CPI        | 0.090          | 0.018          | 0.432                     | 5.131   | 0.000      |

<sup>a</sup>Dependent variable: particle product.

independent variable is significant at  $\alpha$ =0.05. However, in this case of projection, the regression model with two independent variables (Population and CPI) shall be used. Here, r<sup>2</sup>=0.948 is a very high coefficient of determination. This figure indicates that the selected independent variables express the particle board production around 95%, demonstrating that the structure of the linear model is appropriate. Below other results of the regression model such as analysis of variance (analysis of variance) (Table 6), coefficients (Table 7) and dispersion graphic (Figure 2) are given.

As it may be seen from Table 7, regression equation for the particle board production would be as follows (Model 2):

Y = - 2357852.321 + 56.79 POPULATION + 0.090 CPI.

#### Particle board import

As it may be seen from the summary Table 8, the

regression model with one independent variable (CPI) is valid and significant (Table 8). Other ten independent variables included in the model for the regression analysis were not included in the regression equation as a result of the operation. The reason is that here stepwise method was applied in the multiple regression analysis. Consequently, it is seen that with the method eliminating the multiple linear connection (a condition deteriorating the model caused by high correlation among the independent variables), the other independent variables remain outside the model without the variable(s) affecting the particle board import most and overloading the model. As a result, the resulting coefficient of determination r<sup>2</sup> is relatively high, and F statistical values show the model is valid and relationship between the dependant variable and independent variable is significant at significance level of  $\alpha$ = 0.05. Here r<sup>2</sup> = 0.615 is a coefficient of determination which can be considered relatively high.

Coefficient of correlation (R) of 0.78, as a measure of



# Scatter plot dependent variable: particle product

Figure 2. The scatter diagram of particle board production.

Table 8. Model summary<sup>b</sup>.

| Model | R                  | R <sup>2</sup> | Adjusted R <sup>2</sup> | Std. error of the estimate |
|-------|--------------------|----------------|-------------------------|----------------------------|
| 1     | 0.784 <sup>a</sup> | 0.615          | 0.586                   | 61873.57933                |

<sup>a</sup>, Predictors: (Constant), CPI.<sup>b</sup>, Dependent variable: Particle import.

#### Table 9. ANOVA<sup>b</sup>.

| Model |            | Sum of squares   | df | Mean square     | F     | Sig.               |
|-------|------------|------------------|----|-----------------|-------|--------------------|
|       | Regression | 79553455412.729  | 1  | 79553455412.729 | 20.78 | 0.001 <sup>a</sup> |
| 1     | Residual   | 49768417648.204  | 13 | 3828339819.093  |       |                    |
|       | Total      | 129321873060.933 | 14 |                 |       |                    |

<sup>a</sup>, Predictors: (Constant), CPI.<sup>b</sup>, Dependent variable: Particle import.

the linear relationship between the variables, is about the level 0.60 to 0.70 which is recognized in the literature. This figure indicates that the selected independent variable express particle board import around 62% and the structure of the linear model built is suitable. Subsequently, other results of the regression model such as ANOVA (Table 9), coefficients (Table 10) and dispersion graphic (Figure 3) are given. As it may be seen from Table 10, regression equation for the particle board import shall be as follows (Model 1): Y= 26918.227 + 0.018 CPI.

## Particle board export

As it may be seen in the Table 11, both regression models, one built with one independent variable (PPI), and the other with two independent variables (PPI and number of building) are valid and significant, that is, usable for projection. The reason is that it indicates that the coefficient of determination  $r^2$  is quite high in both regression models and F statistical values are significant when the models are valid or when the relationship between the dependant variable and independent variable is significant at  $\alpha$ =0.05. However, in this case of projection, the regression model with one independent variable (PPI) shall be used.

Due to the fact that determination coefficient was found very low for projections for number of buildings. Therefore, it was excluded from the model. Here,  $r^2$ =0.807 is a relatively high coefficient of determination. This figure indicates that the selected independent variables express the particle board export around 81%, demonstrating that structure of the linear model is appropriate. Subsequently, other results of the regression model such as ANOVA (Table 12), coefficients (Table 13) and dispersion graphic (Figure 4) are given. As it may be seen from Table 13, regression equation for the particle Table 10. Coefficients<sup>a</sup>.

| Model |            | Unstandardi | zed coefficients | Standardized coefficients | t     | Sig.       |
|-------|------------|-------------|------------------|---------------------------|-------|------------|
|       |            | В           | Std. Error       | Beta                      | В     | Std. error |
| 1     | (Constant) | 26918.227   | 22077.077        |                           | 1.219 | 0.244      |
|       | CPI        | 0.018       | 0.004            | 0.784                     | 4.559 | 0.001      |
|       |            |             |                  |                           |       |            |

<sup>a</sup>Dependent variable: Particle import.





Figure 3. The scatter diagram of particle board import.

### Table 11. Model summary<sup>c</sup>.

| Model | R        | R <sup>2</sup> | Adjusted R <sup>2</sup> | Std. error of the estimate |
|-------|----------|----------------|-------------------------|----------------------------|
| 1     | 0.898(a) | 0.807          | 0.792                   | 36095.25029                |
| 2     | 0.932(b) | 0.869          | 0.847                   | 30910.49550                |

<sup>a</sup>, Predictors: (Constant), PPI. <sup>b</sup>, Predictors: (Constant), PPI and number of building. <sup>c,</sup> Dependent variable: Particle export.

#### Table 12. ANOVA<sup>c</sup>.

| Model |            | Sum of squares  | df | Mean square     | F      | Sig.               |
|-------|------------|-----------------|----|-----------------|--------|--------------------|
|       | Regression | 70719750322.554 | 1  | 70719750322.554 | 54.280 | 0.000 <sup>a</sup> |
| 1     | Residual   | 16937272216.779 | 13 | 1302867093.598  |        |                    |
|       | Total      | 87657022539.333 | 14 |                 |        |                    |
|       | Regression | 76191517753.570 | 2  | 38095758876.785 | 39.872 | 0.000 <sup>b</sup> |
| 2     | Residual   | 11465504785.763 | 12 | 955458732.147   |        |                    |
|       | Total      | 87657022539.333 | 14 |                 |        |                    |

<sup>a</sup>, Predictors: (constant), PPI. <sup>b</sup>, Predictors: (Constant), PPI and number of building. <sup>c</sup>, Dependent variable: particle export.

| Model |             | Unstandardized coefficients |            | Standardized coefficients | t      | Sig.       |
|-------|-------------|-----------------------------|------------|---------------------------|--------|------------|
|       |             | В                           | Std. error | Beta                      | В      | Std. error |
| 4     | (Constant)  | 12386.331                   | 12809.764  |                           | .967   | 0.351      |
| I     | PPI         | 0.075                       | 0.010      | 0.898                     | 7.368  | 0.000      |
|       | (Constant)  | -78442.205                  | 39508.070  |                           | -1.985 | 0.070      |
| 2     | PPI         | 0.090                       | 0.011      | 1.074                     | 8.414  | 0.000      |
|       | Numberbuild | 0.737                       | 0.308      | 0.305                     | 2.393  | 0.034      |

#### Table 13. Coefficients<sup>a</sup>.

<sup>a</sup>, Dependent variable: particle export.



#### Scatter plot dependent variable: particle export

Figure 4. The scatter diagram of particle board export.

Table 14. The estimated values of the independent variables between the years 2007 and 2021 (population, OGM wood sales, foreign exchange).

| Year | Population<br>(00) person | OGM<br>wood sales (m <sup>3</sup> ) | Foreign exchange<br>(USD\$) | Year | Population<br>(00) pers | n OGM<br>son wood sales (m <sup>3</sup> ) | Foreign exchange<br>(USD\$) |
|------|---------------------------|-------------------------------------|-----------------------------|------|-------------------------|---|-----------------------------|
| 2007 | 74,609.64                 | 7,970.756                           | 1,286,324.672               | 2015 | 83,443.24               | 8,379.124                                 | 1,828,467.128               |
| 2008 | 75,713.84                 | 8,021.802                           | 1,354,092.479               | 2016 | 84,547.44               | 8,430.170                                 | 1,896,234.935               |
| 2009 | 76,818.04                 | 8,072.848                           | 1,421,860.286               | 2017 | 85,651.64               | 8,481.216                                 | 1,964,002.742               |
| 2010 | 77,922.24                 | 8,123.894                           | 1,489,628.093               | 2018 | 86,755.84               | 8,532.262                                 | 2,031,770.549               |
| 2011 | 79,026.44                 | 8,174.940                           | 1,557,395.900               | 2019 | 87,860.04               | 8,583.308                                 | 2,099,538.356               |
| 2012 | 80,130.64                 | 8,225.986                           | 1,625,163.707               | 2020 | 88,964.24               | 8,634.354                                 | 2,167,306.163               |
| 2013 | 81,234.84                 | 8,277.032                           | 1,692,931.514               | 2021 | 90,068.44               | 8,685.400                                 | 2,235,073.970               |
| 2014 | 82,339.04                 | 8,328.078                           | 1,760,699.321               |      |                         |   |                             |

board export shall be as follows (Model 1):

Y= 12386,331 + 0.075 PPI.

# Calculation of the estimated value of the independent variables in the projection models

In the estimated values of the independent variables

(Tables 14 to 17), the independent variables of Population, OGM wood sales, foreign exchange, CPI, PPI, price index, building area, number of buildings, GNP and economic growth are projected by years (x), using the data for the period of 1982 to 2006 by help of regression analysis. For the said projection, the following regression equations were found and these equations were used for the calculations (Table 18).

| Year | СРІ        | PPI       | Construction materials<br>price index | Year | CPI        | PPI       | Construction materials<br>price index |
|------|------------|-----------|---------------------------------------|------|------------|-----------|---------------------------------------|
| 2007 | 13,886,464 | 1,719,991 | 52,165,111.15                         | 2015 | 17,214,102 | 2,459,845 | 74,568,501.25                         |
| 2008 | 14,302,418 | 1,812,472 | 54,965,534.91                         | 2016 | 17,630,057 | 2,552,327 | 77,368,925.01                         |
| 2009 | 14,718,373 | 1,904,954 | 57,765,958.68                         | 2017 | 18,046,011 | 2,644,809 | 80,169,348.77                         |
| 2010 | 15,134,328 | 1,997,436 | 60,566,382.44                         | 2018 | 18,461,966 | 2,737,291 | 82,969,772.53                         |
| 2011 | 15,550,283 | 2,089,918 | 63,366,806.20                         | 2019 | 18,877,921 | 2,829,773 | 85,770,196.30                         |
| 2012 | 15,966,238 | 2,182,400 | 66,167,229.96                         | 2020 | 19,293,876 | 2,922,255 | 88,570,620.06                         |
| 2013 | 16,382,192 | 2,274,882 | 68,967,653.72                         | 2021 | 19,709,831 | 3,014,736 | 91,371,043.82                         |
| 2014 | 16,798,147 | 2,367,363 | 71,768,077.49                         |      |            |           |                                       |

Table 15. The estimated values of the independent variables between the years of 2007-2021 (CPI, PPI, construction materials price index).

Table 16. The estimated values of the independent variables between the years of 2007 to 2021 (building area, number of building, GNP).

| Year | Building area | Number of<br>building | GNP       | Year | Building area | Number of<br>building | GNP       |
|------|---------------|-----------------------|-----------|------|---------------|-----------------------|-----------|
| 2007 | 89,153,950.80 | 102,594.396           | 4,301.642 | 2015 | 104,130,998.7 | 101,926.284           | 5,330.618 |
| 2008 | 91,026,081.78 | 102,510.882           | 4,430.264 | 2016 | 106,003,129.6 | 101,842.770           | 5,459.240 |
| 2009 | 92,898,212.77 | 102,427.368           | 4,558.886 | 2017 | 107,875,260.6 | 101,759.256           | 5,587.862 |
| 2010 | 94,770,343.75 | 102,343.854           | 4,687.508 | 2018 | 109,747,391.6 | 101,675.742           | 5,716.484 |
| 2011 | 96,642,474.73 | 102,260.340           | 4,816.130 | 2019 | 111,619,522.6 | 101,592.228           | 5,845.106 |
| 2012 | 98,514,605.71 | 102,176.826           | 4,944.752 | 2020 | 113,491,653.6 | 101,508.714           | 5,973.728 |
| 2013 | 100,386,736.7 | 102,093.312           | 5,073.374 | 2021 | 115,363,784.6 | 101,425.200           | 6,102.350 |
| 2014 | 102,258,867.7 | 102,009.798           | 5,201.996 |      |               |                       |           |

Table 17. The estimated values of the independent variables between the years of 2007 to 2021 (economic growth %).

| Year | Economic growth (%) (current<br>prices) | Year | Economic growth (%) (current prices) |  |  |
|------|---|------|--------------------------------------|--|--|
| 2007 | 46.574                                  | 2015 | 41.070                               |  |  |
| 2008 | 45.886                                  | 2016 | 40.382                               |  |  |
| 2009 | 45.198                                  | 2017 | 39.694                               |  |  |
| 2010 | 44.510                                  | 2018 | 39.006                               |  |  |
| 2011 | 43.822                                  | 2019 | 38.318                               |  |  |
| 2012 | 43.134                                  | 2020 | 37.630                               |  |  |
| 2013 | 42.446                                  | 2021 | 36.942                               |  |  |
| 2014 | 41.758                                  |      |                                      |  |  |

# Particle board production, export and import projection values in Turkey

In Table 19, Turkish particle board production, export and import projection values are given for the period of 2007 to 2021. These values were obtained by putting in place the estimated values of the valid and significant independent variables build for these equations for the period between 2007 to 2021 in the equation found as a result of regression analysis conducted for the particle board production, export and import values previously for the period of 1982 to 2006. In the projection, the regression models were used and the results are shown in Table 19.

## CONCLUSION AND RECOMMENDATIONS

There are more than 30 particle board plants having total annual production capacity close to 3 million  $m^3$ , each with average capacity around 75 thousands  $m^3$  and capacity usage rate around 80%. Production in 1980,

| $Y_{Population} = -2141520 + 1104.200.x (r^2 = 0.99)$        | $Y_{CPI} = -820934779 + 415954.780.x (r^2 = 0.66)$                |
|--|---|
| $Y_{OGM} = -94479 + 51.046.x (r^2 = 0.29)$                   | $Y_{PPI} = -183891069 + 92481.844.x (r^2 = 0.66)$                 |
| $Y_{Pricet Indx} = -5568285378 + 2800423.762.x (r^2 = 0.66)$ | $Y_{E.Growth} = 1428 - 0.688.x (r^2 = 0.04)$                      |
| $Y_{B,Area} = -3668212931 + 1872130.982.x (r^2 = 0.33)$      | $Y_{GNP} = -253843 + 128.622$ . x (r <sup>2</sup> = 0.74)         |
| $Y_{\text{Number Build.}} = 270207 - 84.x (r^2 = 0)$         | $Y_{\text{Foreign exch.}} = -134723663 + 67767.807.x (r^2 = 0.7)$ |

 Table 18. Regression equations used for the estimation of the independent variables.

Table 19. Particle board production, export and import projection values in Turkey (m<sup>3</sup>).

| Year | Production | Export  | Import  | Year | Production | Export  | Import  |
|------|------------|---------|---------|------|------------|---------|---------|
| 2007 | 3,129,011  | 141,386 | 276,875 | 2015 | 3,930,158  | 196,875 | 336,772 |
| 2008 | 3,229,154  | 148,322 | 284,361 | 2016 | 4,030,302  | 203,811 | 344,259 |
| 2009 | 3,329,298  | 155,258 | 291,849 | 2017 | 4,130,445  | 210,747 | 351,746 |
| 2010 | 3,429,441  | 162,194 | 299,336 | 2018 | 4,230,589  | 217,683 | 359,234 |
| 2011 | 3,529,585  | 169,130 | 306,823 | 2019 | 4,330,732  | 224,619 | 366,721 |
| 2012 | 3,629,728  | 176,066 | 314,311 | 2020 | 4,430,876  | 231,555 | 374,208 |
| 2013 | 3,729,872  | 183,002 | 321,798 | 2021 | 4,531,019  | 238,492 | 381,695 |
| 2014 | 3,830,015  | 189,939 | 329,285 |      |            |         |         |

around 300 thousands m<sup>3</sup>, increased to 600 thousands m<sup>3</sup> between the years 1985 to 1990 and to around 900 thousands m<sup>3</sup> between the years 1990 to 1995, with an average increase of 300 thousands m<sup>3</sup> for each five years, resulting to 2 million 740 thousands m<sup>3</sup> in recent years. Although no significant difference is seen between import and export in the Turkish Particle board foreign trade, the import seems more weighted. Import and export quantities have realized above 150 thousands m<sup>3</sup> by 2003.

In this study, made for the said purposes, the following results were obtained and evaluations made: In the regression analyses performed for projection of particle board production, import and export, the nine independent variables used include round timber and industrial wood sales by the general directorate of forestry (m<sup>3</sup>), gross national product per capita (thousand person), building area as per the occupancy permit (m<sup>2</sup>), inflation rate, exchange rates, population, economic growth and construction materials price index.

All possible models for particle board production, import and export projections and their combinations were tried and the most appropriate regression models were searched and thus regression models were formed. As period up to the year 2021 was target in the projection of particle board production, import and export quantities made, the estimated values of the independent variables significant and valid for the models built ware calculated by a separate regression analysis, proceeding to the projection operation.

As a result of different regression model trials, the independent variables of population and CPI have provided sufficient explanation ( $r^2 = 0.948$ ) for the particle

board production and were used as an estimation tool for the projection of particle board production.

Similar operations in the particle board import and export projection were performed by using same data and changes in the period. It is seen from the results of the regression analysis that CPI by itself as a significant and independent variable provides explanation ( $r^2 = 0.615$ ) for import, and that the variable PPI in the particle board export projection provide explanation as significant variable ( $r^2$ =0.807) and can be used as projection tool for export.

When examining the particle board production, export and import estimated figures, the following results appear: From the regression analysis, it is seen that the particle board production above 2.5 million m<sup>3</sup> in 2006 shall exceed 4.5 million m<sup>3</sup> in 2021 and the export of around 175 thousands m<sup>3</sup> shall exceed 230 thousands m<sup>3</sup> and import of 175 thousand m<sup>3</sup> shall reach to 380 thousands m<sup>3</sup>.

That the foreign trade enjoys an important place in the industrialization policies shows the need to develop particle board industry and give important to this sector. For this reason, it has become very important to examine changes to occur in the production and foreign trade structure of particle board industry in Turkey over time, determine short and long term development, strategy and policies for the particle board industry and perform realistic projections about production-import-export in future and hence this study has been a very new, important and comprehensive one in filing the gap of search mentioned above with the production, import and export projections for the particle board industry with a confidence level and acceptable error extent. By this study, the relations explaining production and foreign trade of the particle board industry in Turkey have been set forth and projection data were obtained by scientific data.

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